



# New Space Economy: opportunities for private businesses on the Moon

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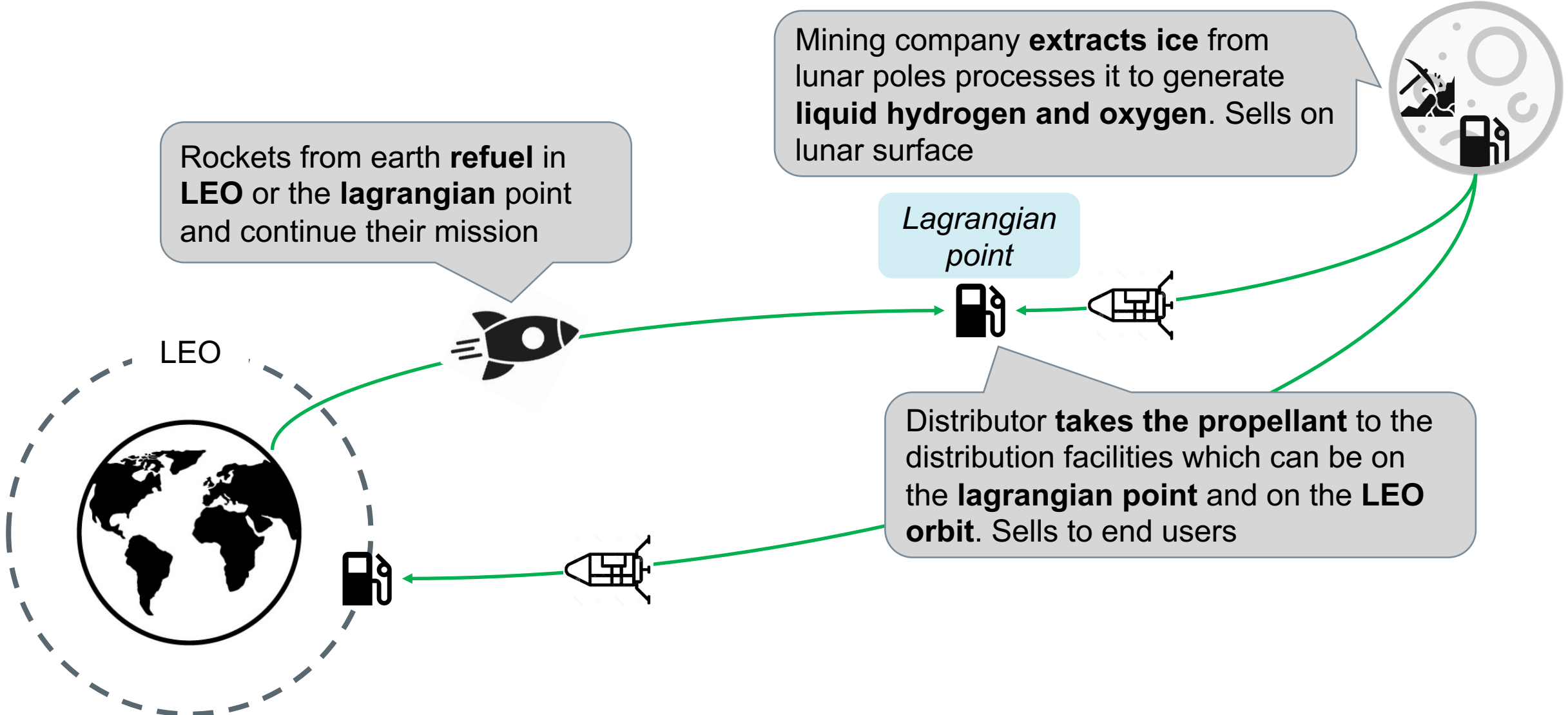
Mining the Moon for propellant and in-orbit refueling

December 6<sup>th</sup>, 2023

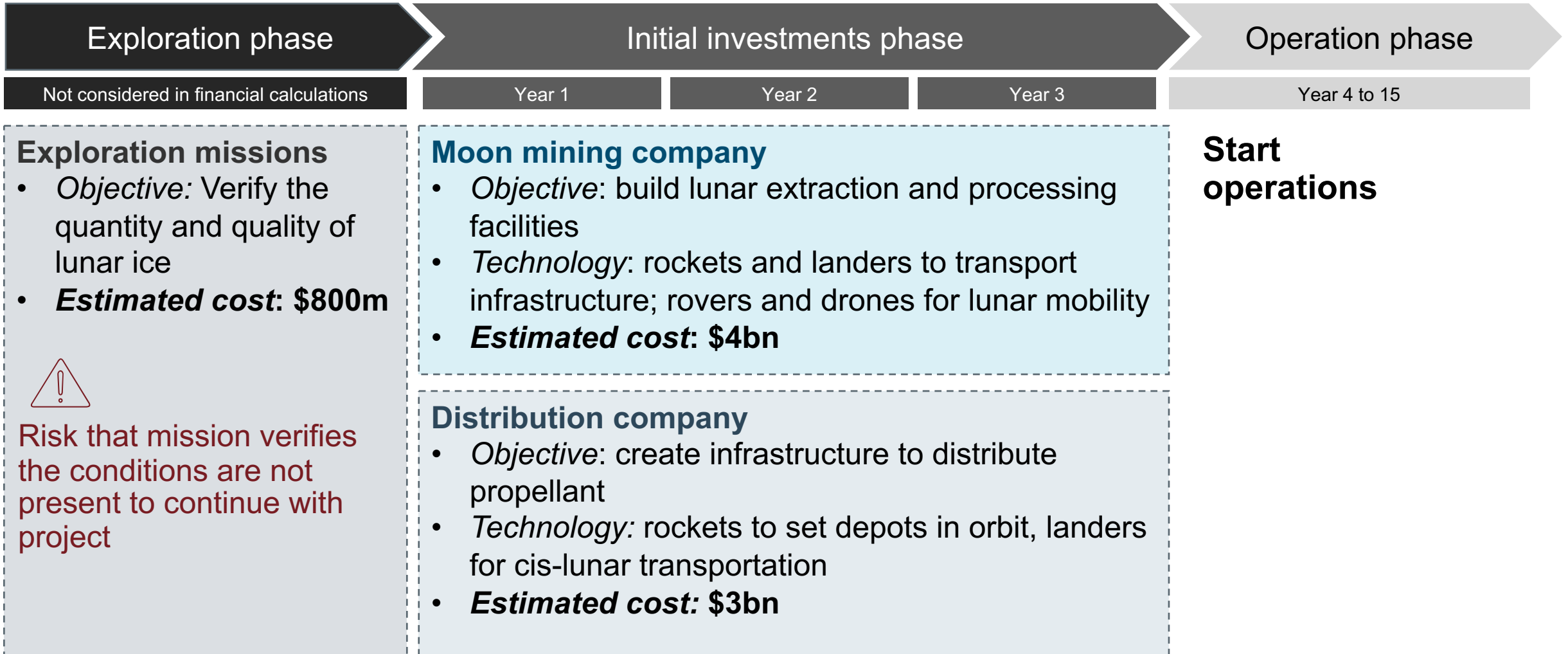
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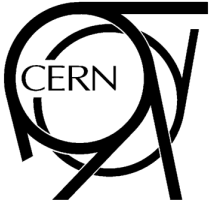
# Moon mining and in-orbit refueling configuration consists in a mining company, a distribution company and end-users



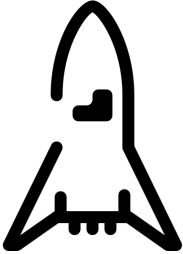
# Timeline and estimated investment costs to build lunar and cislunar infrastructure



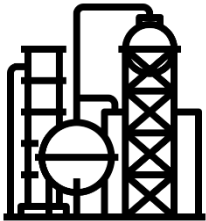
# The initial investment costs are estimated to be around \$7bn, between the cost of LHC and Starship development



Large hadron collider  
**\$5bn**



Starship development  
**\$10bn**

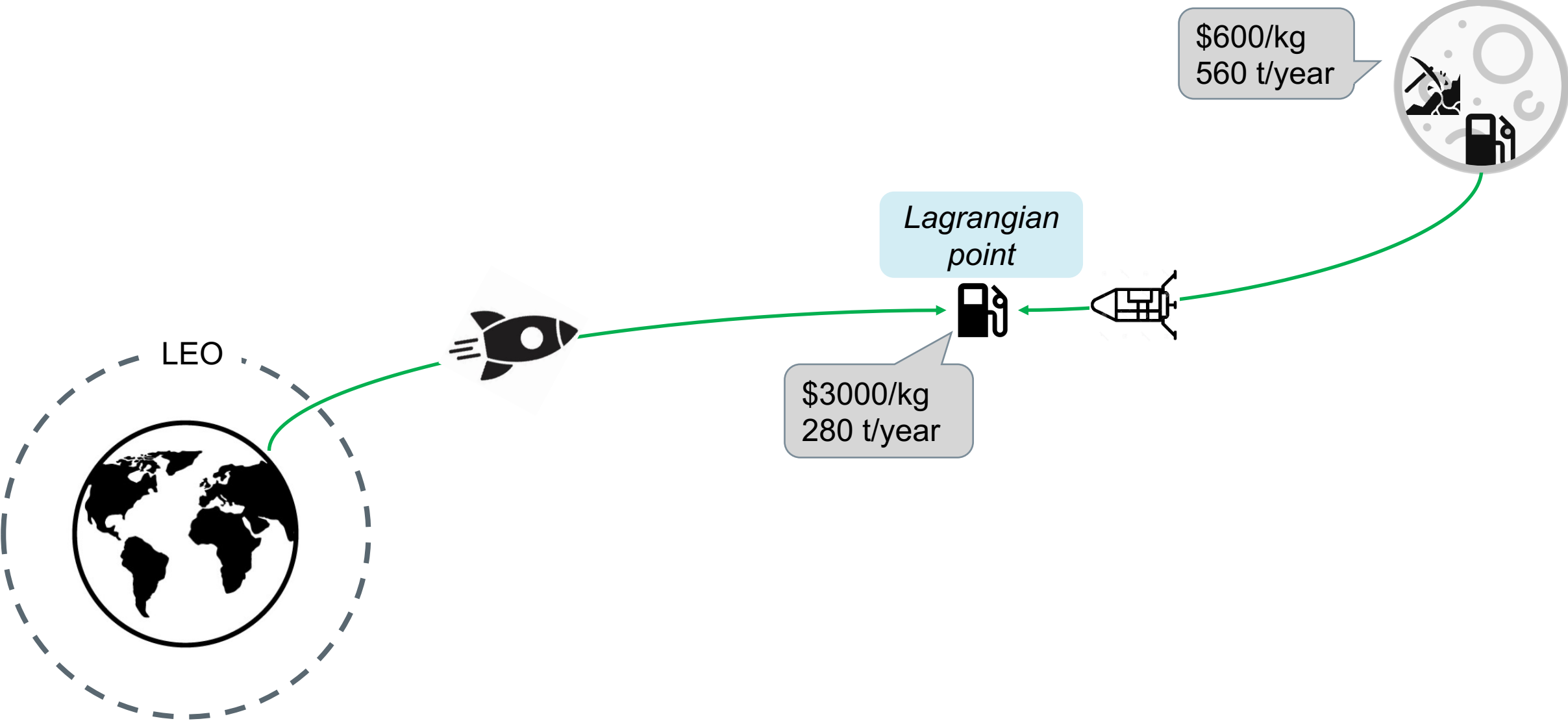


Jazan refinery complex  
**\$21bn**

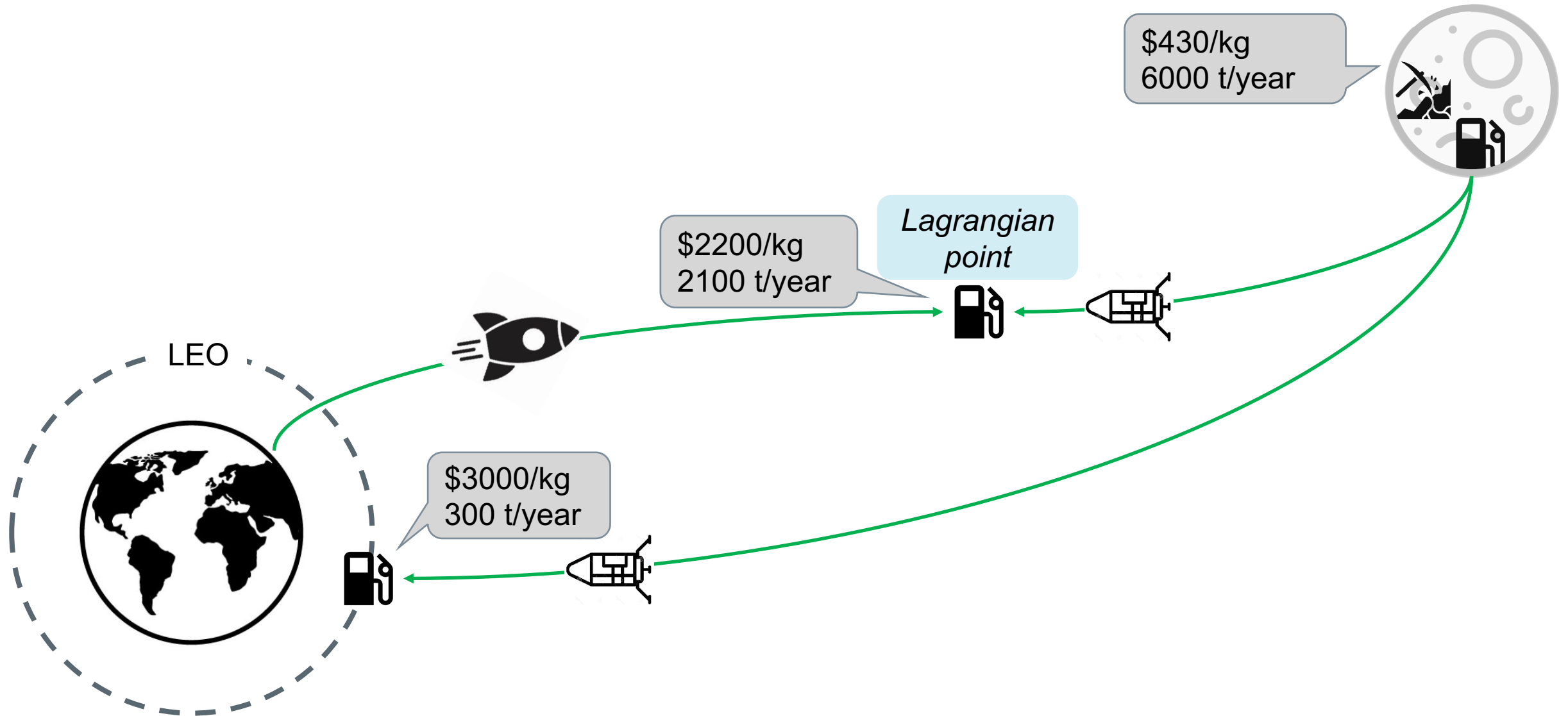


Emirates placed  
**\$52bn** aircraft order

# In year 1, the estimated fuel price is \$600/kg on the Moon (miner) and \$3000/kg on the Lagrangian point (distributor)



# Demand will increase and fuel price will decrease with time, below are estimates for year 5



# We can calculate the revenues using demand and fuel price, operating costs include maintenance and replacement costs

## OPERATING COSTS AND REVENUES

	Year of operation	Revenues	Operating costs
Mining company	1	\$340m	\$230m
	5	\$2600m	\$1780m
Distribution company	1	\$840m	\$680m
	5	\$5500m	\$4180m

## HIGHLIGHTS

- **Fuel costs** will generally **decrease**, perhaps in the future they will be listed on the financial markets
- We assume **15 years** of operation (including 3 years of initial investment), increasing the length makes it more profitable
- Operating costs for the distributor include **propellant** it buys from the miner

# The Net Present Value (NPV) is used to determine the economic feasibility of the projects

## OBJECTIVE

- We need to calculate the **NPV for both the mining company and the distribution company**
- A **positive NPV** means the investment **generates value**
- The **NPV** considers the **time value of money**.



$$\text{NPV} = - \sum_{t=0}^N \frac{\text{CAPEX}_t}{(1+r)^t} + \sum_{t=N+1}^T \frac{\text{CF}_t}{(1+r)^t}$$

●———— Initial investments ————●      ●———— Free cash flow ————●

$r$  is the discount rate or cost of capital. It can be estimated by analyzing other projects with a similar level of risk. For these calculations we used 16%.



# The positive NPV results prove the economic feasibility of both the mining and distribution projects

	Mining	Distribution
<b>NPV (15 years)</b>	\$2.9bn	\$4.6bn
<b>Considerations</b>	This project could be undertaken by oil & gas companies given the proximity to their business and given that they have the necessary resources.	Transportation or space transportation companies are probably the most appropriate for this venture.

## Conclusion

- The project requires relevant initial investments which will then unlock very high revenues with low operating costs
- As the necessary technologies are developed, NPV estimates will be more precise and uncertainty reduced
- The obtained NPVs represent an estimate and depend on specific assumptions

## Acknowledgements

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